

G-ENERGY STATEMENT OF QUALIFICATIONS FOR ASHRAE LEVEL 1, 2, 3 and HUD 5-Year ENERGY AUDITS

G-ENERGY key personnel have over 100 cumulative years of experience in the science of energy auditing providing Level 1, Level 2 and Level 3 energy audits as defined by the American Society of Heating, Refrigeration and Air-Conditioning Engineers (ASHRAE).

Business Organization

Energy Audit Firm:	G-ENERGY LLC
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Recent G-ENERGY Experience

G-ENERGY recently completed a project for the Northwest Michigan Council of Governments (NWMCOG) that called for four Level I and twenty-five Level II energy audits for buildings covering 750,000 square feet located throughout seven (7) Northern Michigan counties. The project was conducted under a strict timeline required by a grant provided by the Michigan Public Service Commission (MPSC) that funded the project. The twenty-nine energy audits were successfully completed over a 1-year period.

Over the past five years, G-ENERGY has conducted numerous energy audits for public housing authorities and community action agencies. Commercial buildings were the focal point for energy audit projects performed for the City of Ann Arbor, Delta GREEN (MPSC Green Community Partnership for Delta County in the Upper Peninsula as well as Rebuild Michigan Program) and Michigan State University (through the Kent County Extension Office).

Key Personnel, Qualifications and Prior Experience

Kevin Cook

Energy Management Consultant Certified Lighting Efficiency Professional Certified Infrared Thermographer President/CEO, G-ENERGY LLC

As a graduate of Michigan State University - College of Agricultural Engineering (Bachelor of Science Building Construction Management), Kevin is well schooled in all types of construction technology and received his Michigan Residential Builder's license (#59773) in 1981. He is a federally certified Residential Conservation Service (RCS) Energy Auditor, a member of the American Society of Heating, Refrigeration and Air-Conditioning Engineers (ASHRAE) and Association of Energy Engineers (AEE), a Certified Lighting Efficiency Professional (CLEP) through AEE and Certified Thermographer (#1576) through the Infraspection Institute.

Kevin started with Volt Energy Systems (1981-1989), formed Quantum Energy Resources with three partners (1990-1996) and opened G-ENERGY LLC (as Georgetown Energy) in 1996.

He was the primary infrared thermographer for the DOE Weatherization Assistance Program in Michigan from 1989-1992, working with twenty-six Community Action Agencies. He has conducted well over 1000 infrared inspections of commercial and residential buildings.

As the Senior Auditor with Volt Energy, a managing partner of Quantum Energy and owner of G-ENERGY, Kevin has been involved in the development of many computer software programs focusing on energy efficiency and conservation. He has trained and supervised more than twenty auditors who completed over 25,000 residential and commercial energy audits for various utility companies. He has personally conducted over 4000 residential and commercial energy audits.

A partial list of utility companies that Kevin has worked with under contract includes Consumers Energy, DTE-MichCon, Detroit Edison, MGU (Utilicorp), Semco Energy, Traverse City Light and Power, PSI Energy (Indiana), Cincinnati Gas and Electric (Ohio), American Electric Power (Indiana and Ohio) and Northern Illinois Gas Company.

Property management firms in Michigan for whom Kevin has conducted energy audits and/or utility allowance analysis services include Alliance-Allstate Management, American Preferred Management, Cato Companies, Gardner Management, Kathy Richards Management, Keystone Property Management, Lansing Management, Management Resources Development, Medallion Management, Midwest Property Management, Stratford Group and Upcap Services.

Under contract with the State of Michigan Energy Office from 2000-2007 as a consultant for the Rebuild Michigan program and the Bay College (Escanaba) M-TEC Northern Lights program, Kevin inspected and audited over 500 buildings for more than 200 public housing authorities, local governments, commercial/industrial businesses, K-12 school districts (both public and private), colleges and universities in Michigan.

In 2009, he worked under contract with Michigan State University as the energy management consultant for their Neighborhood Energy Conservation Program.

In 2010, Kevin headed up the energy audit program for Northwest Michigan Council of Governments (NWMCOG) providing energy management contract services to counties, cities, townships and villages in seven northwest Michigan counties. Thirty audits were performed and, as a result, energy projects were developed and completed for all local governments participating in the program.

Matthew Cook

Level I Certified Pre-Inspector DOE Weatherization Assistance Program Residential Energy Management Specialist

Matt Cook is a graduate of Grand Valley State University and has worked with G-ENERGY since 2008. He has completed over 750 home inspections, encompassing well over 1-million square feet, as a certified Level I Pre-Inspector for the U.S. Department of Energy Weatherization Assistance Program. Working with local weatherization operators through the community action agencies covering Ingham, Eaton, Clinton, Shiawassee and Kent Counties, Matt has become the residential energy expert for G-ENERGY.

Matt is certified for Mold/Moisture Assessment through the Michigan Department of Human Services (DHS), DHS-certified for the Lead Safe Assessment and Combustion Appliance Zone (CAZ) testing. He is qualified to conduct blower door infiltration tests, infrared inspections with infrared imaging technology, and combustion efficiency testing on fossil fuel heating systems. He has performed these services at hundreds of buildings in Michigan.

Matt is part of the G-ENERGY audit team for ASHRAE Level 2 HUD/DOE Multifamily Building Audits for high-rise apartment buildings and is qualified to perform TREAT[®] Energy Audits on all types of multifamily buildings. He is involved with the G-ENERGY Utility Allowance Analysis program for Rural Development, HUD and MSHDA multifamily facilities. He has also assisted in the performance of ASHRAE Level 2 Commercial Energy Audits.

Besides work with G-ENERGY, Matt participated in many of the energy efficiency inspections conducted on commercial buildings as part of the Delta Green Community Partnership in Delta County (Upper Peninsula Michigan). The nonprofit organization provided ASHRAE Level 1 Commercial Energy Audits for small businesses in this very successful county-wide energy initiative from 2008-2010.

Paul Cusack

Energy Management Consultant Energy Efficiency and Renewable Energy Specialist

Paul Cusack is a Jordan Energy Institute graduate and has over 30 years of experience in the energy field. His primary work has been as an energy auditor in the residential, commercial/industrial and military sectors. He has conducted ASHRAE Level 1, Level 2 and Level 3 energy audits on all types of facilities while working for several energy service companies and engineering firms. His college degree included an emphasis in renewable energy and he has designed/installed many successful wind and solar systems (both photovoltaic and thermal) throughout Michigan.

Gregory Mulder

Energy Management Consultant Electric Power and Renewable Energy Specialist

Greg Mulder, a power specialist for Coffman Electrical Equipment Company, provides critical power solutions in the integration of wind, solar, bio-gas, waste heat cooling and other related technologies. He is responsible for the design and sale of data center backup power systems in the hospital, office and broadcast marketplace. Currently, he is in charge of the power quality and cogeneration marketing division, including the research of new products and their integration in the market.

He has extensive experience in researching advanced digester and gas-scrubbing technologies, wastewater treatment technologies and integrating them into a seamless energy solution for the marketplace. Greg was involved the very successful waste-to-power digester system projects at Delhi Township and City of Grandville, both located in Michigan.

Thomas Sloan

Energy Management Consultant Building and Mechanical Systems Specialist

Tom Sloan has over 30 years of experience in facility management and construction/renovation of public facilities. He has hands on as well as management experience with the conception and implementation of multiple types of projects including developing project scope, selections of designers and subcontractors, plus the development and monitoring of project schedules and budgets. Energy management has been a major component with all his career assignments.

He earned a degree in Mechanical Engineering from Michigan State University where was employed as engineer in the university's Physical Plant maintenance department. He has headed the operations and maintenance for Lansing, Traverse City and Ypsilanti Public Schools.

He has worked for a major construction management firm as a project manager and has served as an owner's representative for construction/renovation and energy projects at Buckley Community Schools, Beaver Island Community Schools and Charlevoix Public Schools.

Tom was involved in the energy audit program that G-ENERGY provided to the Northwest Michigan Council of Governments (NWMCOG) in 2010-2011. He took part in all 30 energy audits conducted on county, city, township and village facilities, as well as providing technical support to the local governments for the energy projects that resulted from the NWMCOG program.

Tom was an early pioneer (late '70s) in energy conservation, developing programs and traveling the state conducting training sessions for Michigan School Business Officials. He served on the Board of Directors for Michigan GREEN, and was involved in the developed of their energy auditing procedures and reports, as well as their Technical Assistance Program (TAP) for local governments and schools.

Recent G-ENERGY Energy Audit Projects and Clients (2009-2012)

Delta GREEN Rebuild Michigan Project (Level 1 Energy Audits)

Bay College, Escanaba MI Gogebic Community College, Ironwood MI Jack's IGA, Marquette MI Munising Public Schools, Munising MI Pinecrest Medical Care Facility, Powers MI St Vincent de Paul (Marquette MI) Whitefish Township School (Paradise MI) Bishop Noa Home, Escanaba MI Ishpeming Public Schools, Ishpeming MI M&M Westgate Shell, Ishpeming MI Negaunee Public Schools, Negaunee MI Sault Ste Marie Area Schools, Sault Ste Marie MI St Vincent de Paul (Ishpeming MI)

DTE Energy Faith-Based Organizations Project (Level 1 Energy Audit)

New Faith Temple, Grand Rapids MI

Wisconsin Public Power Inc (Level 2 Energy Audit)

Holy Spirit School, Norway MI

Northwest Michigan Council of Governments Project (Level 1 & Level 2 Energy Audits)

Antrim County Building Antrim County Jail Benzie County Animal Control Benzie County Government Center Benzie County Government Center Benzie County Sheriff / Jail Charlevoix County Animal Control Charlevoix County Building Charlevoix County Building Charlevoix County Sheriff / Jail City of Traverse City Garage City of Traverse City Senior Center Elk Rapids Township Fire & Ambulance Elk Rapids Township Hall Emmet County Courthouse Glen Arbor Township Hall Grand Traverse County Front Street Building Grand Traverse County Health Services Building Grand Traverse County Woodmere LEC Homestead Township Hall & Fire Barn Kalkaska County Administration Building Kalkaska County Kaliseum Kalkaska Township Building Little Traverse Historical Museum Manistee County Courthouse Manistee County Courthouse Manistee County Sheriff / Jail Norwich Township Hall & Fire Barn Village of Elk Rapids DPW Building Village of Mesick Office & DPW Building Village of Suttons Bay DPW Building Village of Suttons Bay Village Hall

City of Ann Arbor Downtown Energy Conservation Project (Level 3 Energy Audits)

First National Bank (First Martin Corporation) Galleria Mall Kerrytown Concert House 111 South Fourth Street Building 113 South Fourth Street Building

Oakland Livingston Human Services Agency - OLHSA Project (Level 2 Energy Audits)

Phoenix Place, Pontiac MI Walled Lake Villa, Walled Lake MI New Horizons, Madison Heights MI Whispering Woods, Waterford Township MI Woodland Heights, Pontiac MI

Community Action Agency of South Central Michigan – CAASCM (Level 2 Energy Audit)

Sanborn Gratiot Memorial Home, Port Huron MI

Delta GREEN Community Partnership Project (Level 1 Energy Audits)

- Pearson Asbestos, Escanaba MI Supply Sergeant, Escanaba MI Coldwell Banker, Escanaba MI Classic Auto Collision, Escanaba MI Escanaba Veterinary Clinic, Escanaba MI Ludington Grill, Escanaba MI Cat-Man-Do's, Escanaba MI Swedish Pantry, Escanaba MI First Bank, Gladstone MI Escanaba Steam Laundry, Escanaba MI The Ritz, Escanaba MI Messersmith Manufacturing, Bark River MI Hereford & Hops, Escanaba MI
- Gladstone SuperValu, Gladstone MI Leigh's Garden Winery, Escanaba MI Cal Grinding / Cal Valves, Escanaba MI Hiawatha Chef Supply, Escanaba MI Andex Industries, Escanaba MI Dobbers Pasties, Escanaba MI Iverson's Home Center, Gladstone MI Delta County Credit Union, Escanaba MI The Buck Inn, Wells Township MI Gladstone Power Sports, Gladstone MI Bay Bank, Gladstone MI Bowlarama, Escanaba MI

Michigan State University – Kent County Extension Project (Level 1 Energy Audits)

Fulton Auto Service, Grand Rapids MI Fulton Pharmacy, Grand Rapids MI Lot O Pots, Grand Rapids MI Nawara Brothers Hardware, Grand Rapids MI Nitecap Bar & Grill, Grand Rapids MI Parkside Foods, Grand Rapids MI Spirit Dreams, Grand Rapids MI The W Group, Grand Rapids MI UCS, Grand Rapids MI

Michigan State University – Kent County Extension Project (Level 3 Energy Audit)

Grand Valley State University - Behavioral Research Facility, Grand Rapids MI

Public Housing Authorities (HUD 5-Year Level 2 Energy Audits)

Baldwin Housing Commission, Baldwin MI	
Grayling Housing Commission, Grayling MI	

Reed City Housing Commission, Reed City MI Powers Non-Profit Housing Corporation

G-ENERGY Energy Audit Projects of Note (2000-2008)

Rebuild Michigan - State of Michigan Energy Office (Level 1 Energy Audits)

Adams Township School	City of Gladstone	Eaton Rapids Public Schools
Adrian Public Schools	City of Gladwin	Edwardsburg Public Schools
Alcona Community Schools	City of Grandville	Elk Rapids Housing Commission
Arenac Eastern School District	City of Hastings	Elk Rapids Public Schools
Baldwin Community Schools	City of Iron Mountain	Emmet County
Bark River-Harris Public School	City of Iron River	Escanaba Area Schools
Barry County	City of Ironwood	Escanaba Housing Commission
Barry County ISD	City of Ishpeming	Fairview Area Schools
Battle Creek Lakeview Schools	City of Manistique	Flint Kearsley Community Schools
Bay County Housing Commission	City of Marquette	Gladstone Area Schools
Bay De Noc College	City of Mount Pleasant	Gladstone Housing Commission
Bay Mills Community College	City of Munising	Gladwin Community Schools
Bellaire Public Schools	City of Muskegon	Glen Lake Schools
Big Bay de Noc School	City of Negaunee	Gogebic Community College

Boyne City Housing Commission **Burton-Bendle Public Schools** Byron Area Schools Cadillac Housing Commission Calumet-Laurium-Keweenaw Carney-Nadeau Public Schools Central Lake Public Schools Cheboygan County Chippewa County Chippewa Hills School District City of Alpena City of Benton Harbor City of Cheboygan City of Escanaba Iron County Housing Commission Iron Mountain Housing Comm Iron Mountain Public Schools Ironwood Area Schools Ishpeming Area WWT Authority Ishpeming Housing Commission Johannesburg-Lewiston Schools Kent City Community Schools Kent County Kingsford Housing Commission **Kirtland Community College** L'Anse Area Schools Lapeer Community Schools Lewis Cass ISD Luce County Mackinaw City Public Schools Mancelona Public Schools Manistee Area Public Schools Manistee County Library System Manistee Housing Commission Manistique Area Schools Manistique Housing Commission

City of Norway City of Riverview City of Rogers City City of Sault Ste Marie City of Traverse City City of Walker Clinton Public Schools Comstock Public Schools Crystal Falls Forest Park Schools Delta County Dexter Community Schools Dickinson County Dickinson-Iron ISD East Jordan Public Schools Marguette Housing Commission Mason County Eastern Schools McMillan Township Menominee Area Public Schools Menominee Housing Comm Mount Pleasant Housing Comm Munising Housing Commission **Munising Public Schools** Napoleon Community Schools Negaunee Housing Commission Negaunee Public Schools Negaunee-Ishpeming WTP Niles Community Schools North Central MI College Northwestern Michigan College Norway-Vulcan Area Schools Oakland Community College Onekama Consolidated Schools Onsted Community Schools Oscoda Area School District Pellston Public Schools Perry Public Schools

Gogebic County Grand Traverse County Grand Valley State University Grant Public Schools Greenville Housing Commission Gwinn Area Community Schools Hancock Housing Commission Hancock Public Schools Hastings Area Schools Hermansville Housing Comm Houghton County Houghton Housing Commission Huron Valley Schools Inland Lakes Schools Republic-Michigamme Schools Rock Mid-Peninsula Public Sch Rogers City Area Schools Rudyard Area Schools Sault Ste Marie Housing Comm Schoolcraft Community Schools Schoolcraft County Shelby Township Shiawassee County St Clair Shores Lakeview PS St Ignace Area Schools Stanton Twp Public Schools Stephenson Area Schools Stevensville Lakeshore Public Sch Tahquamenon Area Schools Traverse City Housing Comm Traverse City Public Schools Tuscola County ISD Village of Mackinaw City Wakefield School District West Iron County Public Schools Western Michigan University

Marlette Community Schools Marquette Area Public Schools Marquette County Marquette County (Sawyer AFB) Marquette County Road Comm Petoskey Public Schools Portage Public Schools Rapid River Public Schools Reed City Area Public Schools Reed City Housing Commission Western School District Wexford County Whitefish Township Schools Williamston Community Schools

Bay de Noc College MTEC Northern Lights Project (Level 1 Energy Audits)

American Eagle Airlines, Sawyer AFB MI Bonifas Art Center, Escanaba MI Cuppad Regional Commission, Escanaba MI Cushman, Kingsford MI Detroit East Catholic School, Detroit MI LE Jones, Menominee MI Marquette County South YMCA, Sawyer AFB MI Marquette General Hospital, Marquette MI Marquette Holiday Inn, Marquette MI Marquette Ramada Inn, Marquette MI Menominee Catholic Central, Menominee MI Midwest Skills Development Center, Sawyer AFB

EMP, Escanaba MI Escanaba Holy Name, Escanaba MI Escanaba St Anne, Escanaba MI Ingham County Housing Commission, Lansing MI Lakestate Industries, Escanaba MI Nelson Paint Company, Kingsford MI OSF St Francis Hospital, Escanaba MI Penstar Office Center, Escanaba MI River Terrace Apts, Cadillac MI St Francis de Sales School, Manistique MI Stewart Manufacturing, Spalding MI West Highland Apts, Escanaba MI



From 2000-2005 G-ENERGY conducted <u>more than 200</u> Level 2 energy audits on multifamily buildings throughout Michigan, working with over a dozen property management firms in conjunction with Rural Development, HUD, and MSHDA programs.

G-ENERGY is an Energy Star[®] Partner and, since 2004, has performed hundreds of Energy Star[®] benchmarks on applicable buildings, which is the first step in qualifying a building for the Energy Star[®] Label.